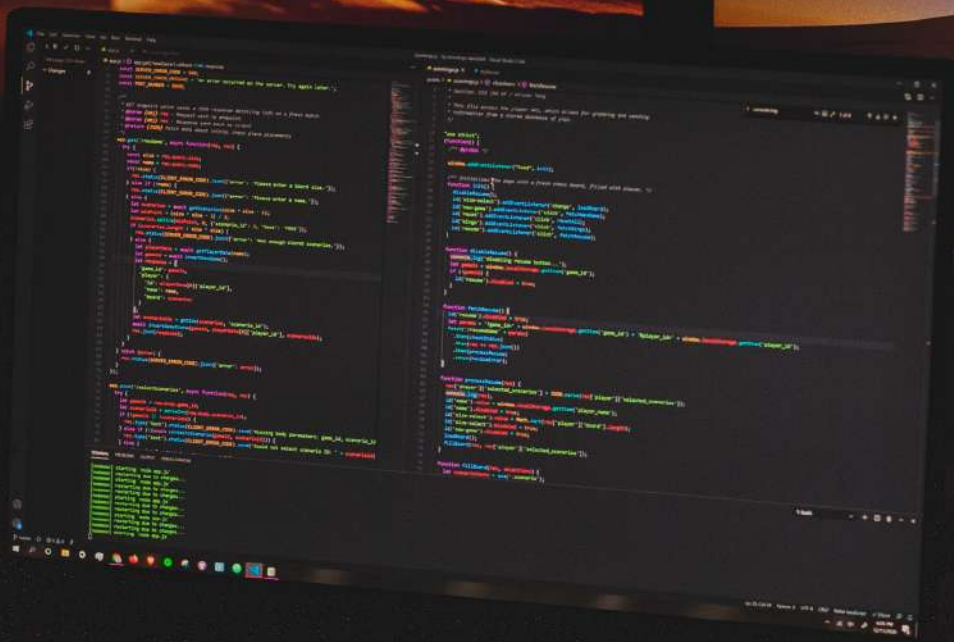




Thinking Beyond Your Imagination

# COMPANY PROFILE 2021/2022



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PREPARED BY  
SALES AND MARKETING DEPARTMENT

# ABOUT THE COMPANY

We are ICT development company that deliver you solutions in all domains and technologies. We are trusted to have excelled in both services and solutions. We cater our excellent Services at affordable rates to every Customer within the time bound line.

Services are provided by qualified experts with more than 12 years' experience in IT industry in which they provided solutions in networking, security, hosting, software engineering, VOIP and other technologies.

Our team consists of well trained and certified professionals with the right experience & knowledge in designing, development and deployment of the best solutions possible over a wide range of sectors & areas.

Founded in 2016, registered with number 132244, under the name "NEXTBYTE ICT SOLUTIONS LIMITED".

## OUR MISSION

Build sustainable and reliable software products and provision of high standard ICT services to impact businesses performance and efficiency. Through technology, we are committed to improve quality of life, social and economic development by introducing new innovations and advanced technology solutions to solve existing problems in our community.

## OUR VISION

To lead by example in provision of advanced and reliable innovative solutions through ICT services for better life of every individual and business in Tanzania.



# OUR SOLUTIONS

We endeavor to offer you best solutions in order to acquire your maximum satisfaction

- ✓ *WEBSITE DEVELOPMENT, HOSTING AND DOMAIN NAME REGISTRATION*
- ✓ *ENTERPRISE DATABASE MODELING AND DESIGN*
- ✓ *ENTERPRISE SOFTWARE DESIGN, DEVELOPMENT AND MAINTENANCE*
- ✓ *BULK SMS SERVICE*
- ✓ *LINUX, UNIX & WINDOW SERVER ENVIRONMENT CONFIGURATION*
- ✓ *MOBILE SOLUTIONS AND SYSTEMS INTEGRATIONS*
- ✓ *ICT SECURITY*
- ✓ *ICT CONSULTANCY*



# WEB HOSTING AND DOMAIN NAME REGISTRATION

Domain registration, email and web hosting services are three things which go together to completely introduce your business online.

We are the best web hosting service provider in Tanzania.

Keep your customers and your website data both safe with a free SSL certificate to allow for encrypted data transmission.

## SOME OF OUR RECENT WORKS:



# ENTERPRISE SOFTWARE DESIGN, DEVELOPMENT AND MAINTENANCE

In NextByte we know that a Great Software Design with the best Experience and professional standards Is critical to any organization success.

Our enterprise solution includes;

**Custom software design for management, control and operation**

**Software installation and integration with existing software systems.**

**Dynamic and Static Website design and development.**

**Web hosting solutions and security features configurations**

## **SOME OF OUR RECENT WORKS:**



# ICT CONSULTANCY

*"Let the experts work for you"*

Our experienced and knowledgeable consultants can definitely assist you in enhancing your current IT infrastructure.

We provide consultation services in:

## Enterprise Architecture

We help translate business strategy into ICT strategy and design the ICT solutions that can adequately support current and future business evolutions.

## Server Infrastructure

it is important to plan your server provision carefully as part of your wider ICT strategy

## Information Security

We help you to secure your information and underlying infrastructure by putting the right policies, processes, and architectures in place

## Network Infrastructure

We help you in network design and implementation process as it is a vital component in having a well-organized business computer network



# BULK SMS SERVICE

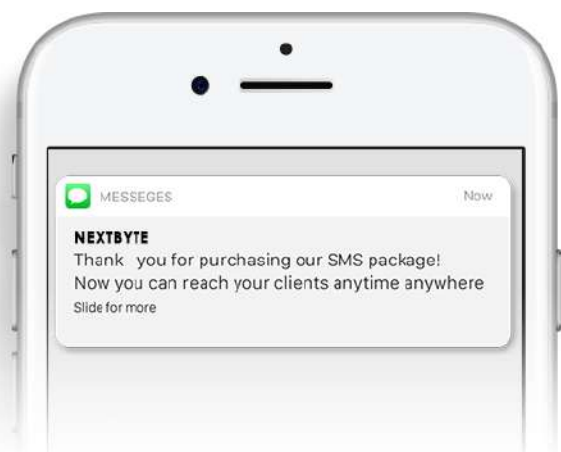
ACCELERATE YOUR BUSINESS GROWTH WITH OUR BULK SMS SERVICE!

The powerful and proven way to reach your customers in seconds. Our online SMS marketing platform provides businesses, community groups, and organisations with a bulk SMS solution to reach people in one go!



Our platform is designed so that you can start sending bulk SMS online within a few minutes of being signed up [www.nextsms.co.tz](http://www.nextsms.co.tz)

Join over 1000 happy developers who have discovered our free SMS API is versatile, customisable and can integrate with any other application



# BULK SMS SERVICE

## SOME OF OUR CLIENTS





# MOBILE SOLUTIONS

## MOBILE APPS DEVELOPMENT

We Develop Mobile Applications which are user friendly, smart and having great user interfaces using the best and latest development technologies.

## VALUE ADDED SERVICE AND AGGREGATION

With our mobile value added service, we cover the following

**Mobile payment systems integration  
(TigoPesa, M-pesa and Airtel Money).**

**Debit and Credit Card online payments  
Integration e.g Visa •  
MasterCard • Discover •  
American Express •**



**Integration with local  
banks for direct transfer of  
collected funds.**

**Unstructured Supplement  
Service Data application  
development (USSD)**

# LINUX, UNIX AND WINDOWS SYSTEMS ADMINISTRATION AND DATABASE DESIGN

In NextByte you will find a great deal of expertise in server configuration and administration including

**Configuration of hosting environments  
i.e cloud servers, shared servers,  
dedicated servers and virtual servers**

**Server optimization including  
application load balancing, clustering  
and automatic data and files  
replication, automatic fail-over check.**

**Database design, installation and  
optimization solutions with vendors  
like PostgreSQL, MYSQL, Oracle, SQL  
server, MariaDB**



# TECHNICAL KNACK

## DATABASES

PostgreSQL,  
MySQL, MS SQL  
Server, MariaDB,  
Oracle

## TECHNOLOGIES AND LANGUAGES

PHP, Java,  
JavaScript,  
Jquery, HTML5 ,  
VB, VB.NET,  
ASP,ASP.NET

## OPERATING SYSTEMS

CentOS, RedHat,  
Fedora, Windows  
server,Debian



# PROCESS

Business  
with us is  
what you  
need...

## 01 CONTACT

Let us know of what you need to accomplish

## 02 ANALYZE

We plan on how to execute your request and transmute it to software

## 03 DEVELOP

We devote our time working hard to build excellent products

## 04 SUPPORT

You are never alone. We are always there for any support you might need

# WHY CHOOSING US

Best  
Practices



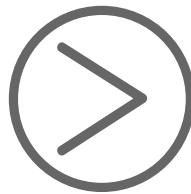
We always follow standard operating procedures complying with international standards.

Customer  
Focused and  
Excellence  
Driven



Product innovation, reasonable pricing, high customer support, creative design.

# SOME OF OUR PRODUCTS



EASY STOCK  
MANAGEMENT  
SYSTEM



ELECTRONIC FILE  
TRACKING SYSTEM



ENTERPRISE  
RESOURCE PLAN  
(ERP)



(SACCOS + VICOBA)  
MICROFINANCE  
SOFTWARE

# PETROL STATION MANAGEMENT SYSTEM (PSMS)

PSMS is a Petrol Station Management System, which serve as a centralized system for facilitating efficient multiple stations business process management.

PSMS is an online based solution to keep track of real data from all stations for easy monitoring and management from anywhere.

PSMS for Business operates Single or Multiple Petrol Stations.

## SOME PSMS FEATURES

- SHIFT MANAGEMENT
- STOCK MANAGEMENT
- PURCHASE MANAGEMENT
- HR MANAGEMENT
- NOTIFICATIONS
- REPORTS & ANALYTICS
- NET PROFIT REALIZATION
- CLIENT MANAGEMENT
- SUPPLIER MANAGEMENT
- VEHICLE MANAGEMENT
- LOSS/GAIN MANAGEMENT
- AUDIT LOGS



More info: [www.psms.co.tz](http://www.psms.co.tz)





# ACCOUNTING SOFTWARE

NextAccounting is an all in one accounting package software which will help you manage Sales(Invoicing), Expenses(Bills), Inventory Management, HR (Employee&Payroll), Cash flow and Taxes.

NextAccounting will help you handle the rest and let you focus on your big vision i.e.Business,Team and clients

## SOME NEXTACCOUNTING FEATURES

- SIMPLE INVOICING
- MANAGE EXPENSES
- INVENTORY MANAGEMENT
- POINT OF SALE (POS)
- ACCOUNTING
- HR AND PAYROLL
- PROJECTS MANAGEMENT
- REPORTS
  - Revenues and Expenses
  - Profit and Loss Statement
  - Balance Sheet
  - Sales Reports
  - Other Management Reports



More info: [www.nextaccounting.co.tz](http://www.nextaccounting.co.tz)

### Financial report

#### Balance sheet

<b>Assets</b>	
Current assets	1,734,826
Non-current assets	88,905
	1,645,921
<b>Liabilities</b>	
Current liabilities	166,630
Non-current liabilities	110,327
	58,303
<b>Equity</b>	
Paid-in capital	74,393
Retained earnings	72,921
	1,472



#### Equity statement

<b>Current year</b>	<b>1,774,576</b>
Comprehensive income	15,897
Issue of share capital	88,905
Dividends	23,853
<b>Previous year</b>	<b>166,630</b>
Comprehensive income	110,327
Issue of share capital	58,303
Dividends	67,676





# SOME OF OUR PRIDEFUL CLIENTS



Yetu Microfinance Bank PLC



Tanganyika  
Law Society



ecowater



**TMX** PLC  
Tanzania Mercantile Exchange

MILEMBE  
INSURANCE

A Secure Tomorrow



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# THANK YOU

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"we will be  
pleased to  
work with  
you"

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+255 713 366 303  
+255 755 907 799  
info@nextbyte.co.tz  
www.nextbyte.co.tz



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TANZANIA